



Northwest Iowa
Community College

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September 22, 2010

NEWS RELEASE

*May be published
when received.*

REAL ESTATE CONTINUING EDUCATION OFFERED AT NCC

In cooperation with the Iowa Association of REALTORS®, Northwest Iowa Community College, Sheldon, IA, will offer four courses approved for continuing education.

Around the World in 80 Forms (section 22899) will be held on Wednesday, October 13, 2010, from 9:00 a.m. to 12:00 p.m. in room 119 in Building A at NCC. This course will review the 80+ forms available through the IAR site and other sources.

Troubled Properties (section 22900) will be held on Wednesday, October 13, 2010, from 1:00 to 4:00 p.m. in room 119 in Building A at NCC. Participants will study the in's and out's of short sales, tax sales, relocation companies, REOs, and marketing repossessed properties.

Real Estate Ethics (section 22901) will be held on Wednesday, October 27, 2010, from 1:00 to 5:00 p.m. in room 119 in Building A at NCC. During this course licensees will identify the major ethical issues and problems within their industry.

Better Marketing thru Technology (section 22902) will be held on Wednesday, October 27, 2010, from 5:30 to 8:30 p.m. in room 204 in Building B at NCC. In this hands-on computer lab participants will create a sample buyer or seller presentation using skills acquired in the course.

For more information about these classes or to register, call the Continuing Education office locally at 324-5061 or register and pay online at nwicc.edu.